



IOT Week 2017: Industrial IOT

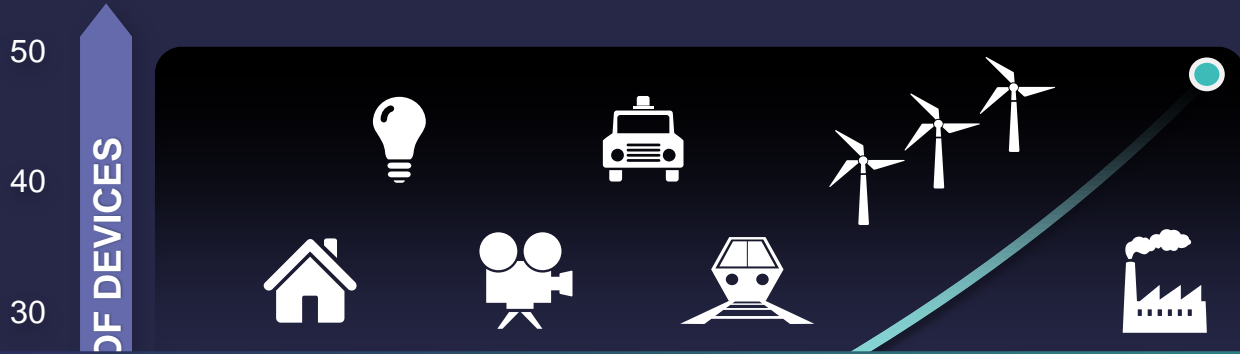
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ETSI IP6 Vice Chairman, IEC SEG8 Chair, IPSO Alliance Past President

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June 6th , 2017

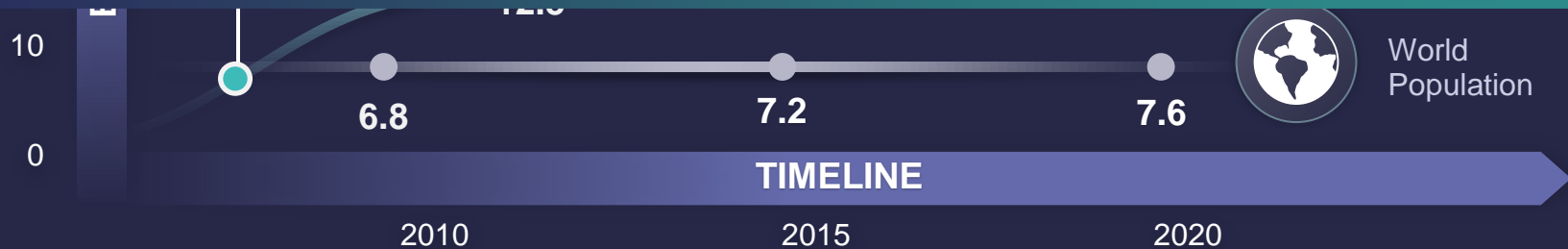
IoT Is Here Now – and Growing!



50 Billion
“Smart Objects”

Rapid Adoption
Rate of Digital
Infrastructure:

The New Essential Infrastructure



Source: Cisco IBSG, 2011

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What Industries Are We Focused On?



Manufacturing



Mining



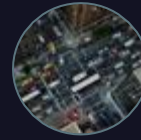
Energy-Utility



Oil and Gas



Transportation



City



Defense



SP/M2M



REAL TIME



SCALE



BIG DATA/ANALYTICS

SECURITY



“In this decade, our industry will transform more than in the last century – through new markets, new technologies and new business models”

Dr. Dieter Zetsche
Chairman Daimler AG

“This is about a business change, to make our manufacturing facilities more flexible, more agile and more lean”



Kirk Gutmann GM Global Information Officer,
Manufacturing and Quality

The New Digital World

Accelerate Business Processes, Introduce New Services

FANUC

Fanuc Robots
Lower Downtime
Maximize OEE

SUB-ZERO

Sub-zero
Faster New
Product Introduction

StanleyBlack&Decker

Stanley Operations
Reduce Defects
Increased Productivity

Continental

Continental Factory
Automation
Lower Inventory



Del Papa
Distribution Center
Reduce Risk
Increased Capacity

“Digital disruption will displace 40% of incumbent companies in the next 5 years.”

- John Chambers, Cisco 2015 Partner Summit

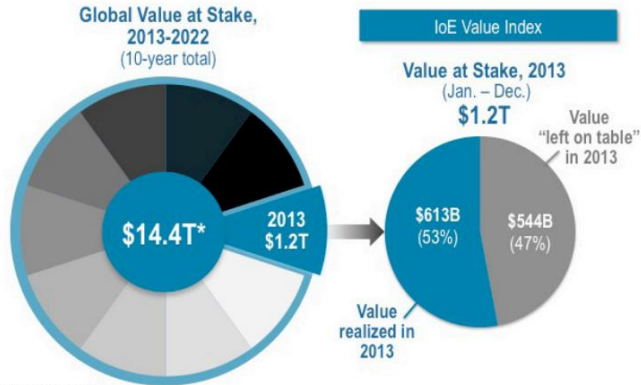
The Industrial Internet of (Every)thing

Converge Control Networks to IP

- Make IP operations more efficient
- Emulating existing Industrial protocols

Beyond Control and Automation

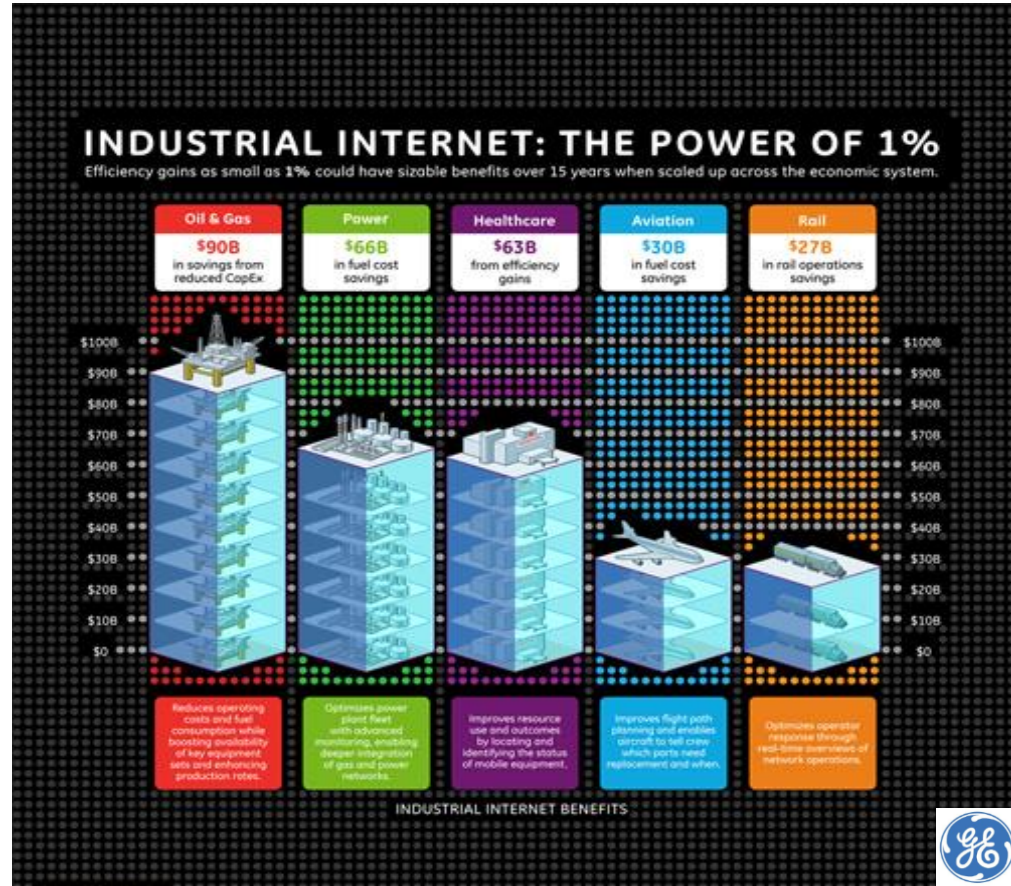
- Optimize processes (by 1%?)
- Leveraging IT, Live big data and Analytics



Note: chart is not to scale

* \$14.4T is conservative because it is based on a set number (21) of private-sector use cases and discounts future cash flows due to uncertainty around privacy and regulatory issues.

CISCO





Digital Manufacturing

For higher operational efficiencies,
improved quality and reduced risks

Challenges and Trends Driving Change in Manufacturing

Challenges



Speed



Simplicity



Innovation



Trends

Supply Chain

- Right- Shoring
- Capacity Rationalization
- Bigger Regulation and compliance standards

Demand Chain

- Mass Consumerization
- Fast Changing Consumer Trends
- New Digital business models

Connected Factory Solutions



Factory
Analytics
and Big Data



Factory
Virtualization

Factory
Wireless



Factory
Network

Factory
Compute

Connected
Assets

Connected
Machines



Factory
Collaboration

Factory
Security



What If You Could...



Reduce
downtime?



Introduce
new products
faster?



Achieve real-
time visibility?



Better manage
global supply
chain?



Protect
company
from security
threats?

Key Benefits

Agility



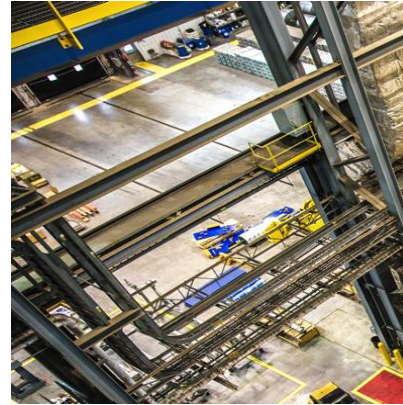
- Reduced NPI cycle
- Flexible Production
- Better Production planning

Visibility



- Improve quality
- Better asset tracking
- Lower inventory

Operational Efficiency



- Reduced downtime
- Increased OEE
- New business models

Safety and Security



- Real-time monitoring
- Reduce factory vulnerabilities
- Minimize Cyber theft

Converge Multiple Proprietary Systems onto a Single IP Network

Adopting the Converged Industrial Network

70% of manufacturing executives are focusing on plant floor data initiatives to drive **operational and business excellence**

– Empowering Decision Makers — Aberdeen Group

IT Enterprise



Manufacturing Floor

- **Reliability**
 - Wired and Wireless
 - Lower Latency
 - QoS
- **Real-Time**
 - Analytics
 - Access to plant performance
- **Immediate Access to**
 - IACS data (Historian)
 - Device, sensor and machine status

Convergence Driving Adoption of The Internet of Things



Sensors



Real Time Analytics



Personal Devices



Robots

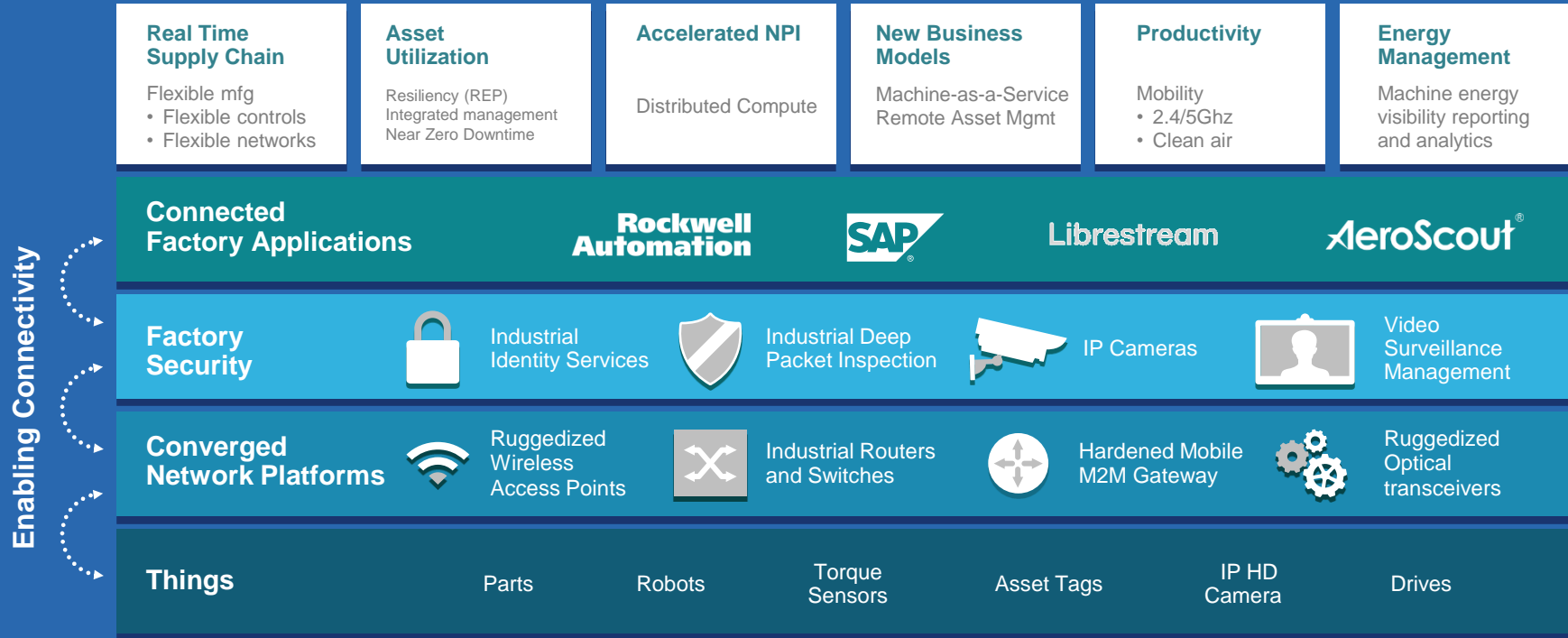


Security Devices




Sensors Everywhere | Machine-to-Machine | Pervasive Intelligence | Automation

Less Waste, More Efficiency, More Cost Savings
Constant Improvements in Productivity
Enhanced, Personalized Experiences

Building to the Factory of the Future



Real-Time Application Classes

	Process Automation	Factory Automation	Motion Control
			
Function	Information Integration, Slower Process Automation	Time-critical Factory Automation	Motion Control
Comm. Technology	.Net, DCOM, TCP/IP	Industrial Protocols, CIP, etc.	Hardware and Software solutions, e.g. CIP Motion, PTP
Period	1 second or longer	10 ms to 100 ms	<1 ms
Industries	Oil & gas, chemicals, energy, water	Auto, food and bev, electrical assembly, semiconductor, metals, pharmaceutical	Subset of factory automation
Applications	Pumps, compressors, mixers; monitoring of temperature, pressure, flow	Material handling, filling, labeling, palletizing, packaging; welding, stamping, cutting, metal forming, soldering, sorting	Synchronization of multiple axes: printing presses, wire drawing, web making, picking and placing

Source: ARC Advisory Group

Time Sensitive Networking

Cisco Connected Factory for Industrie 4.0

Time
Sensitive
Networking

Cisco Industrial
Network
Director

Connected Asset
Manager for IoT
Intelligence

Securely Connect, Extract, and Manage Data for Improved Business Operations



Deterministic Ethernet

Characteristics for Real time applications

- Low Latency & Packet Jitter

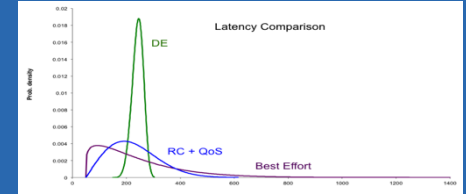
 - Measured in microseconds

- Control traffic immune from impact of other traffic

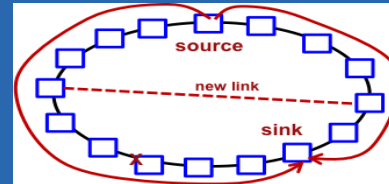
- Guaranteed delivery & resiliency

- Time Synchronization

 - Measured in nanoseconds



Automation & Control
Rate Constrained
Best Effort



Multiple Deliveries



Example Deterministic Ethernet use cases today for controls

Wind Turbines



- Safety certified control system (integrated approach to networking and control)
- Reduced total cost of ownership for end user from higher availability of system

Oil and Gas



- Process control system
- Expanded existing control system with determinism
- Cost-effective to operate, simple to upgrade and maintain

Automotive (from 2016)



- Automotive in-vehicle network for control
- High performance, cost-effective, weight reducing from integrating safety and non-safety traffic on one network

Space



- Spacecraft backbone Network, redundant fail- operational network
- Enabled robust network where maintenance is not an option

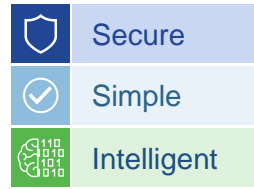
Aerospace and Defence



- Avionics Backbone network, simple redundant mechanisms that fulfill fail operational requirements
- Enabling highest performance

Deterministic Networks with TSN

IEEE 802.1 Key Advantages of TSN



Guarantee delivery and bandwidth for critical data flow



Guarantee latency for data delivery



Converge networks save operating costs






Increase data availability



Leverage Ecosystem Expertise

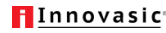
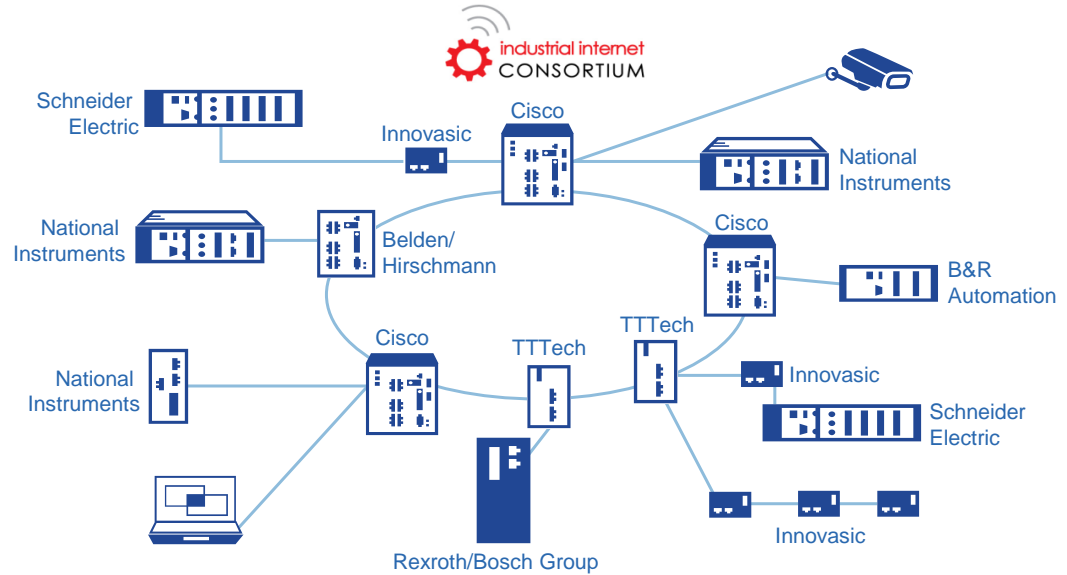


Growing Ecosystem of TSN Vendors at IIC

	Secure
	Simple
	Intelligent

Key Facts:

- 18 Vendors participating today
- 6 Plugfests conducted
- 2 Testbed facilities
- Demonstrations at 6 major shows
- Collaboration with multiple standards



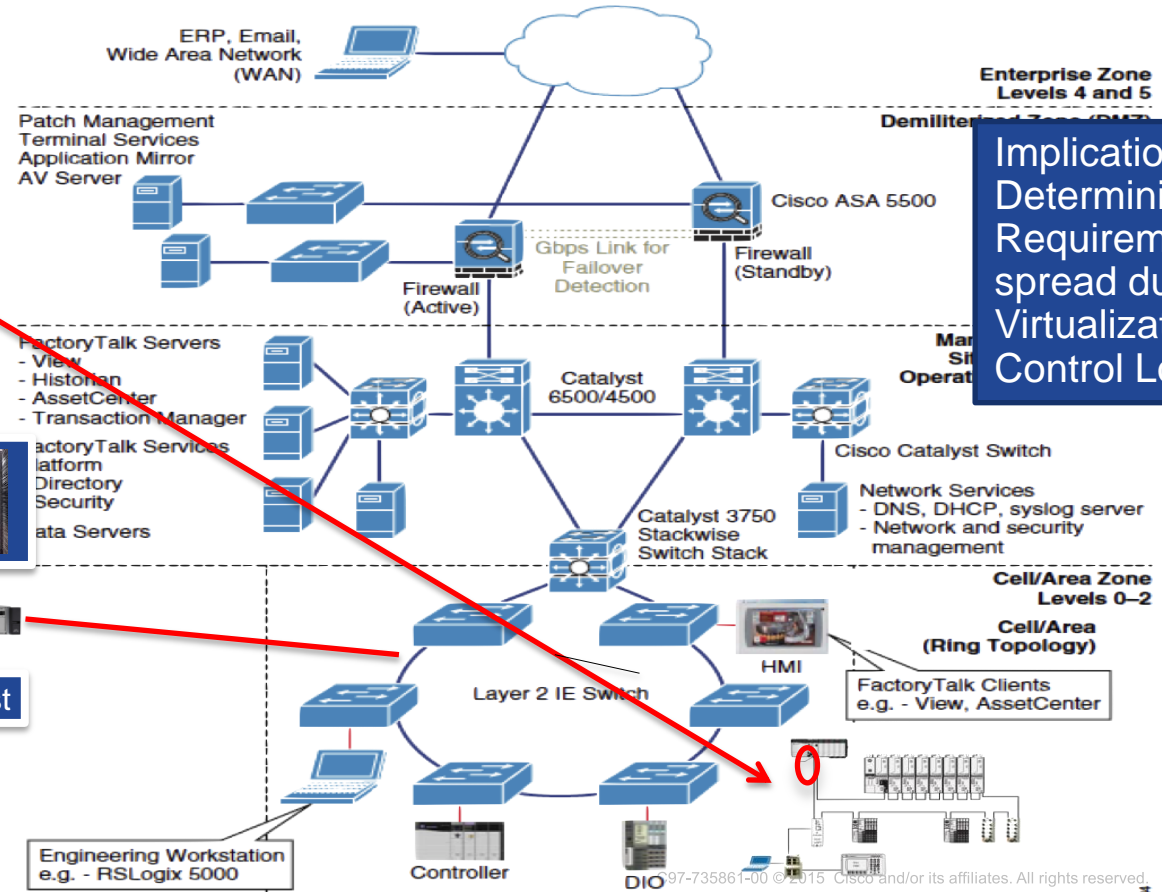
Moving the Control Loop out of the Cell Area expands the footprint of Determinism.

Move the Control Loop processing from here

To Here:
Local DC Resources



Hardened UCS
Probably here first

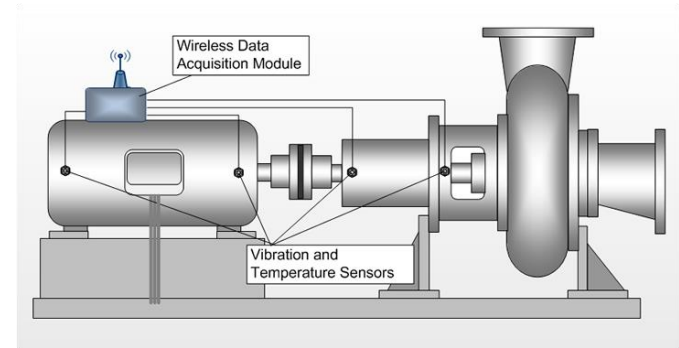


Implication:
Deterministic Requirements may spread due to Virtualization of Control Loop

Time Sensitive Networking and Wireless

Condition Monitoring and Large Scale Monitoring

- Not Process Control but “Missing Measurements”
 - Reliability and availability are important, which implies
 - Scheduling and admission control
- Scalability
 - 10’s of thousands of new devices
- Deployment cost factor is key

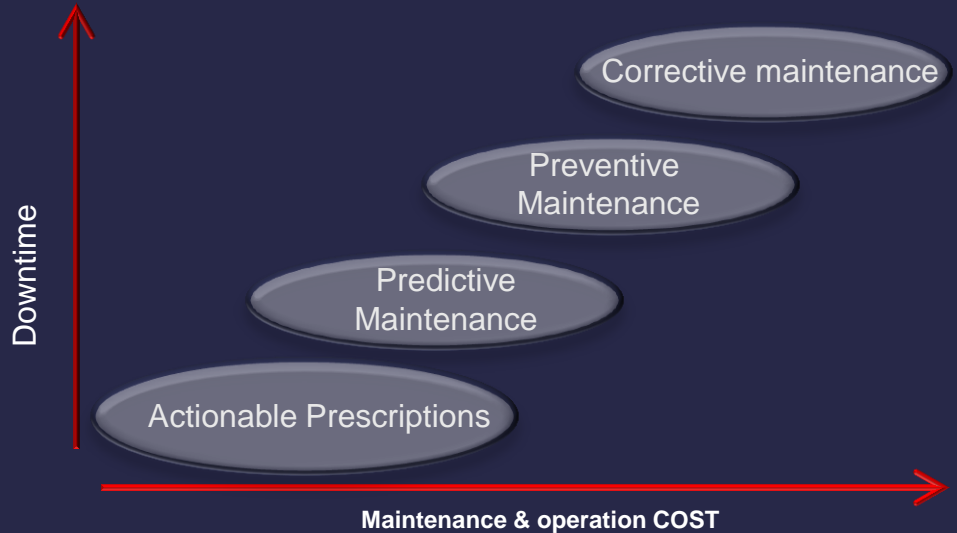
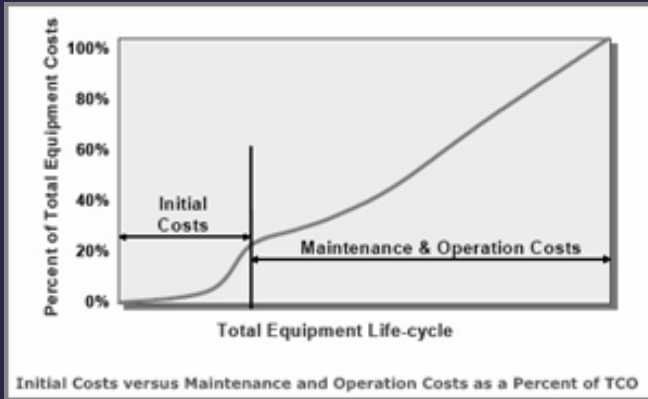


For Emerson this is the **second layer of automation**:

Typically missing are the measurements you need to monitor the condition of the equipment--temperature, pressure, flow and vibration readings you can use to improve site safety, prevent outages and product losses, and reduce maintenance costs of equipment such as pumps, heat exchangers, cooling towers, steam traps and relief valves.

Industrial Internet Application: OPEX reduction

Maintenance and operation represent 75% of the Total equipment cost



➔ Deployment of Wireless sensors is seen as an efficient solution

Wireless Connectivity

New level of cost effectiveness

Deploying wire is slow and costly

Low incremental cost per device



Reaching farther out

New usages / types of devices

Global Coverage from Near Field to Satellite via 3/4G

BUT

Lack of trust in Industrial vs. Wired
Multiple Interferers, ISM band crowded
Issues with IPv6 for scalability and Mobility



IEC 62591



IEC 62734 ISA100.11a



IEC 62601 WIA-PA



IEC based on HART 7.1.

TDMA

fixed time slots (10ms)

Mesh only

Shipped YE-2008.

Vendor driven

Emerson, E&H, ABB,
Siemens

IEC based on 2011 revision

TDMA+CSMA

Var. time slots

Star, mesh and hybrid topology

IPv6, 6LoWPAN, TCP-friendly

Shipped mid-2010

Mostly user driven

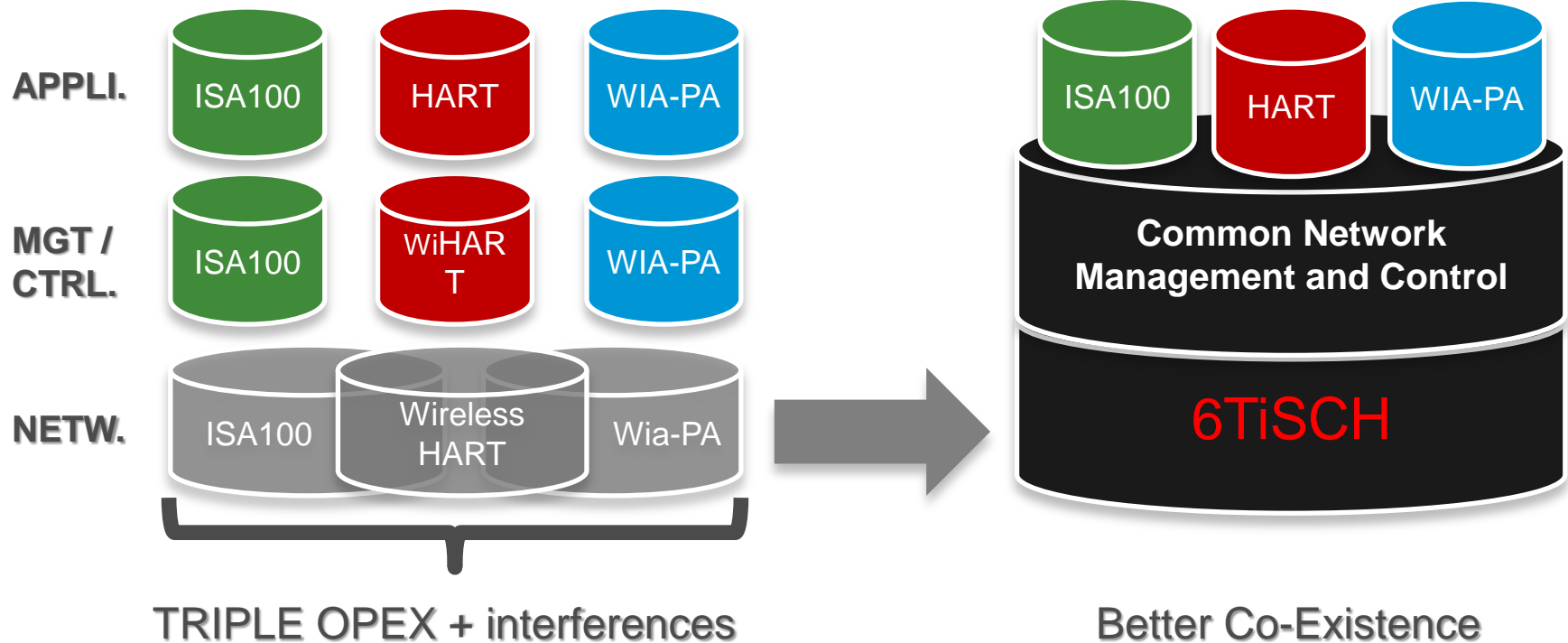
Honeywell, Yokogawa, Invensys

Alternate from China

Star, mesh and hybrid
topology

Standardization work
started in 2006.

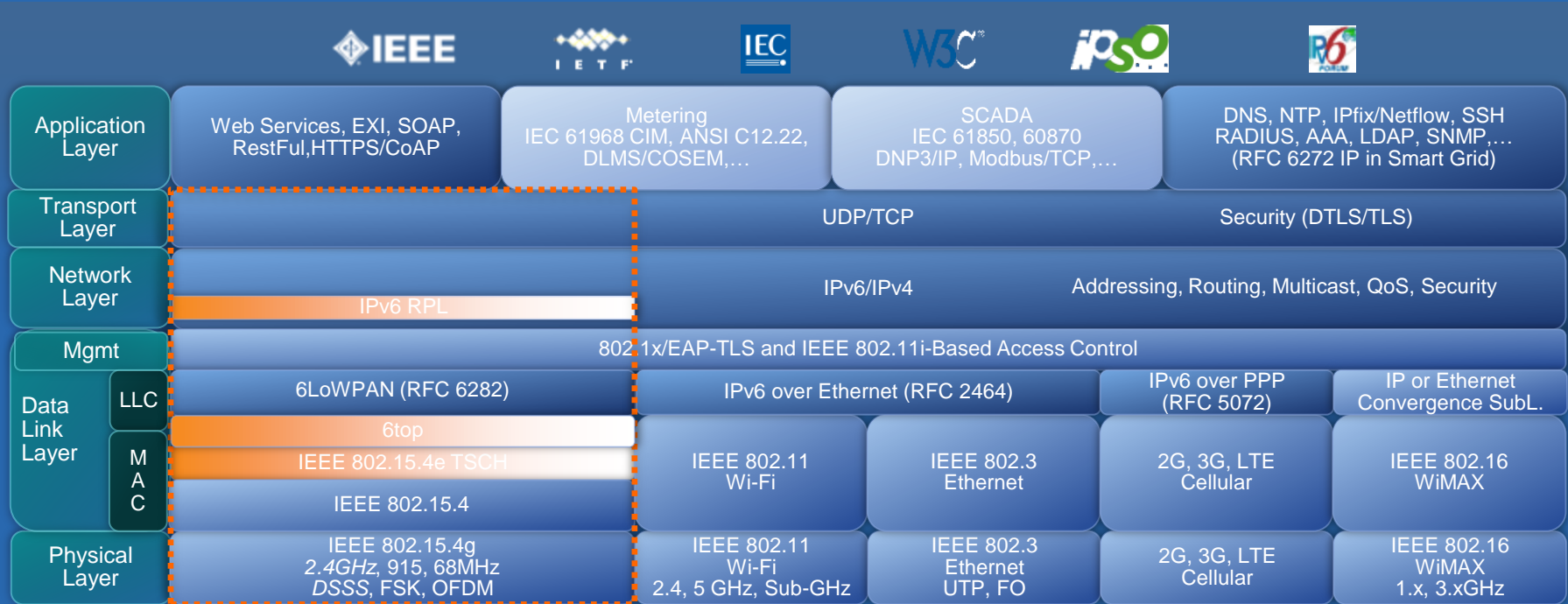
“Single protocol” vs. Converged Network and Control



Requirement for a new standard

- Industrial requires standard-based products
- Must support equivalent features as incumbent protocols
- Must provide added value to justify migration
- 6TiSCH value proposition
 - Design for same time-sensitive MAC / PHY (802.15.4e TSCH)
 - Direct IPv6 access to the device (common network mgt)
 - Distributed routing & scheduling for scalability (for monitoring)
 - Large scale IPv6 subnet for mobility (50K +)

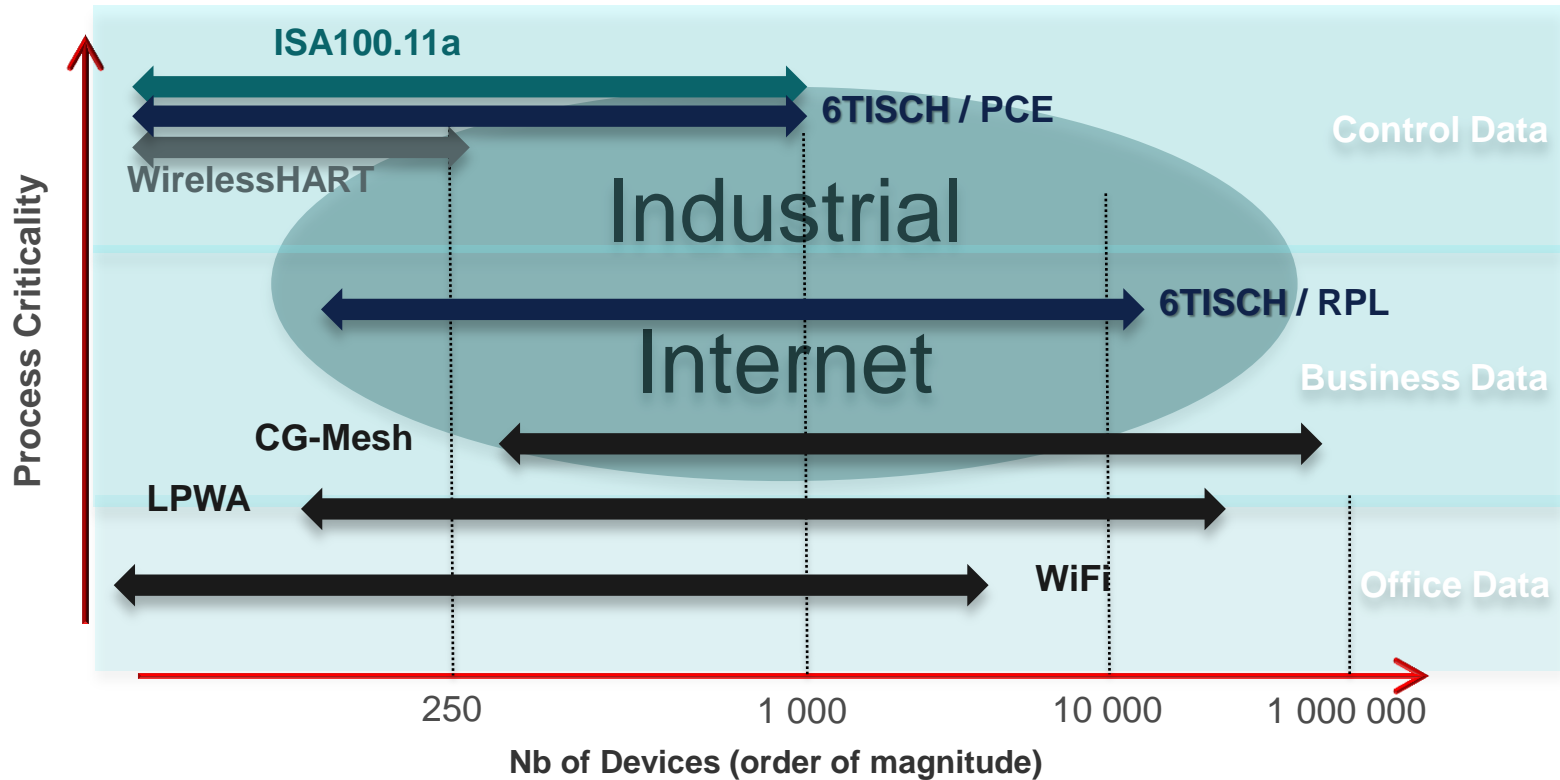
6TiSCH within Open Standards Reference Model



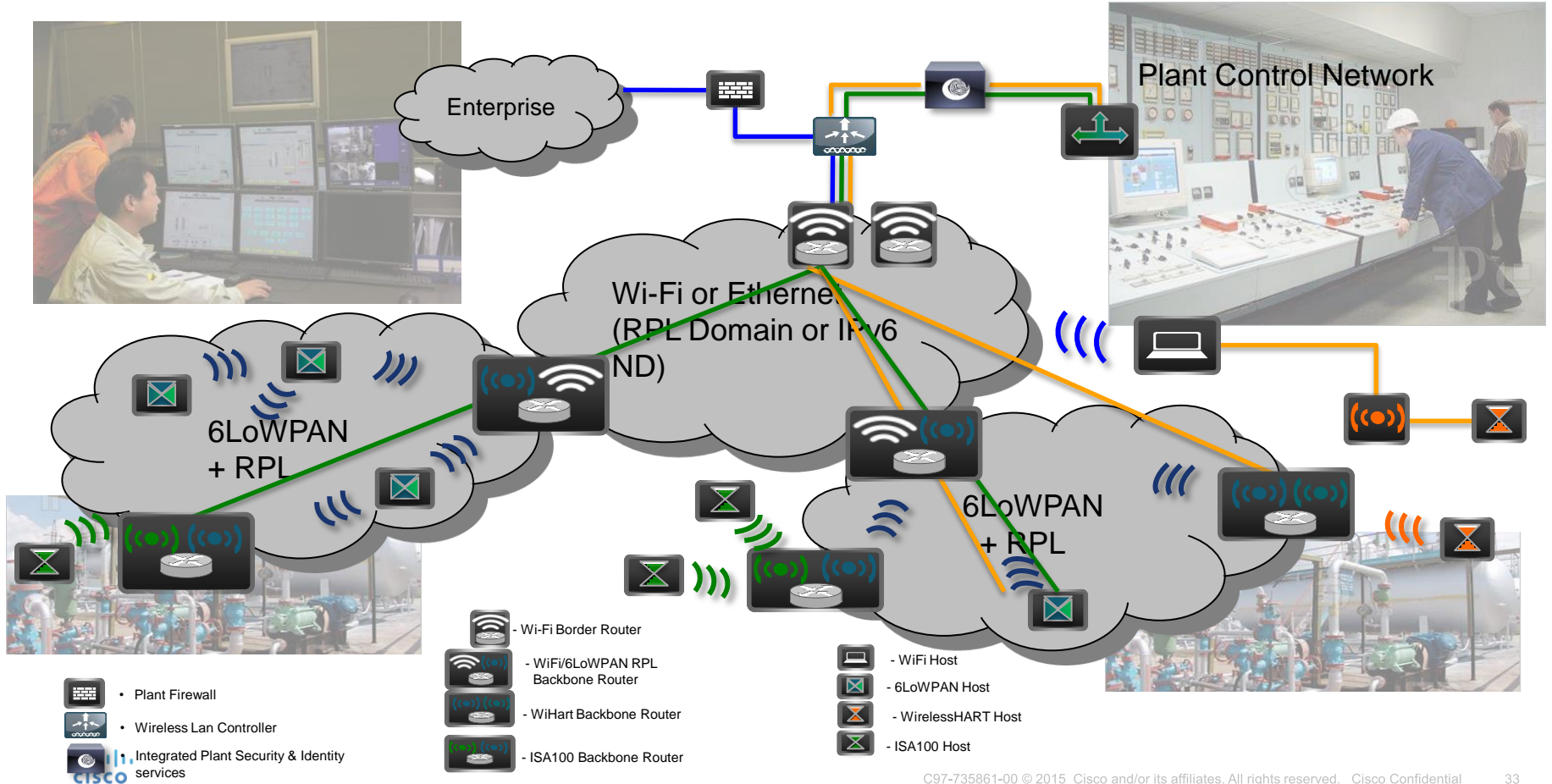
Open Standards: At All Levels to Ensure Interoperability and Reduce Technology Risk for Utilities

Future Proofing: Common Application Layer Services Over Various Wired/Wireless Communication Technologies

Technologies for the Industrial Internet



Future Architecture





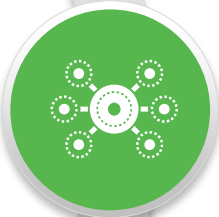
Securing Industrie 4.0 and the Industrial Internet of Things

Challenges, Frameworks, Architecture and Device
Considerations

Challenges and Trends



- 50B connected things by 2020
- IoT devices predicted to account for 83% of all Internet connections by 2020



Connected ≠ Smart

- Devices without system resources to run security
- Security-immature vendors
 - Mirai botnet used hard-coded default credentials -> *not* sophisticated but devastating



Convergence of IT and OT

- IT progressively being given responsibility for security in OT networks
- OT shops cannot ignore security due to regulations and/or proliferation of attacks

Cyber Physical Security Framework

Core Functions

Identify	Protect	Detect	Respond	Recover
Risk Assessment	Access Control	Anomalies & Events	Response Planning	Recovery Planning
Risk Management Strategy	Data Security	Security Continuous Monitoring	Analysis	Communications
Asset Management	Information Protection	Detection Process	Mitigation	Improvements
	Awareness & Training		Improvements	
	Protective Technologies			

Source <http://www.nist.gov/cyberframework/upload/cybersecurity-framework-021214-final.pdf>

Recommended Focus Areas

Device Manufacturers



Endpoint Security

- Define different security levels and profiles for IoT endpoints
- Hardware and software development strategy
- Business strategy



Access and Commissioning

- Identify gaps in existing Network Access Security solutions
- Secure Network vs. Controlled Cloud Access
- Commissioning Security



Cloud-based Security Services

- Asset Registration, Configuration Management, Context Service, and Configuration Management.
- Centralized Trust Management vs. Ownership Transfer



Data Analytic and Intelligence

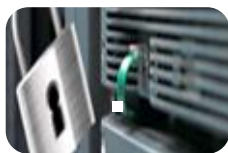
- Data collection and aggregation of IT and OT data
- Network behavior modeling and anomaly detection
- Rule-based security operations

Trustworthy Device Considerations



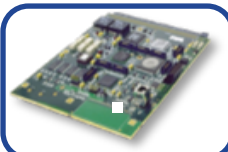
• Product Assurance

Hardware & Software Authenticity
Counterfeit & Illegal Upgrade Protection
Immutable Product Identity



• Trusted Execution

Boot-Time & Run-Time Integrity
Cyber Resiliency & Tamper Resistance
Strong Crypto & Certifiable Entropy



• Embedded Application Security

Secure (Application) Key Storage
Secure Crypto
IP & DRM Protection



• Secure-By-Default & Trustworthy Solutions

Strong Device/Network Authentication
Secure Communication (e.g. TLS, DTLS)
Customer Visible Trustworthy Status

Security Architecture

Plant monitoring

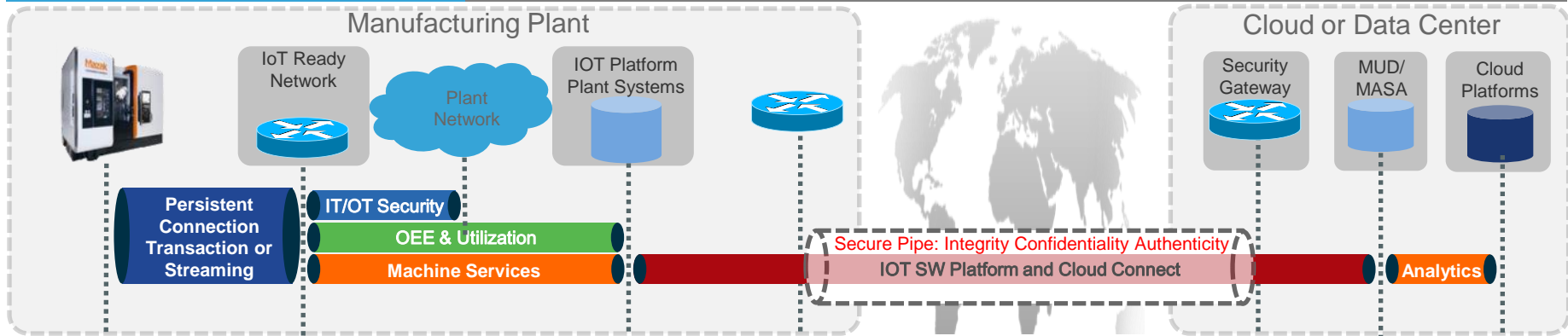
Connected Machines

Rapid Provisioning
IT/OT Interface, security

IoT Services

green light,
utilization,
OEE
streaming analytics

Zero Down Time like Services
Condition based Monitoring
New OEM services models w/ SLA's
Machine, Process, & Quality Optimization
Advanced Analytics



Secure identity,
encryption,
diagnostics

Policy enforcement,
segmentation,

AAA Server,
Asset Manager,
Identity Manager,
Policy Manager,
Time services
Remote Access,
IOT Gateway

PLANT PERIMETER
FW DPI POLICY

IOT Connector
ETL

DC PERIMETER
FW DPI POLICY

DATA STORE
ANALYTICS
VISUALIZATION



Network Considerations

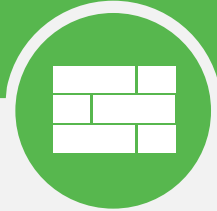
Visibility & Analysis



Identify & authenticate devices, analyze potential dangerous behavior

Stealthwatch, NGFW-IPS, ISE, Umbrella, Cognitive Threat Analytics (CTA)

Segmentation



Segmented access control of both IT and OT environments

NGFW, ISE/TS, Cognitive Threat Analytics (CTA)

Remote Access



Secure remote access into the OT network

AnyConnect

Security Services



Prioritize critical areas of risk from lower risk

Risk Assessment, Operations/Incident Response



This solution helps to build stronger protection across the IoT environment to reduce unplanned downtime and negative business impact

key take away

Cisco Connected Factory for Industrie 4.0



Delivering Business Outcomes for Manufacturers

Security

- Reduce risk
- Protect your IP
- Ensure production integrity



Simplicity

- Automated factory network deployment & Simple management
- Simple plug and play network deployment and replacement
- Easy to configure data visualization and exception reporting



Intelligence

- Manage data in the factory
- Transform data at machine cell edge for improved agility
- Bridge network silos





Thanks You



There's never been a better time to
DIGITIZE MANUFACTURING